

THE Colonial Electric Circuit

your path to current news and information at Colonial Electric Company, Inc.

FALL 2010

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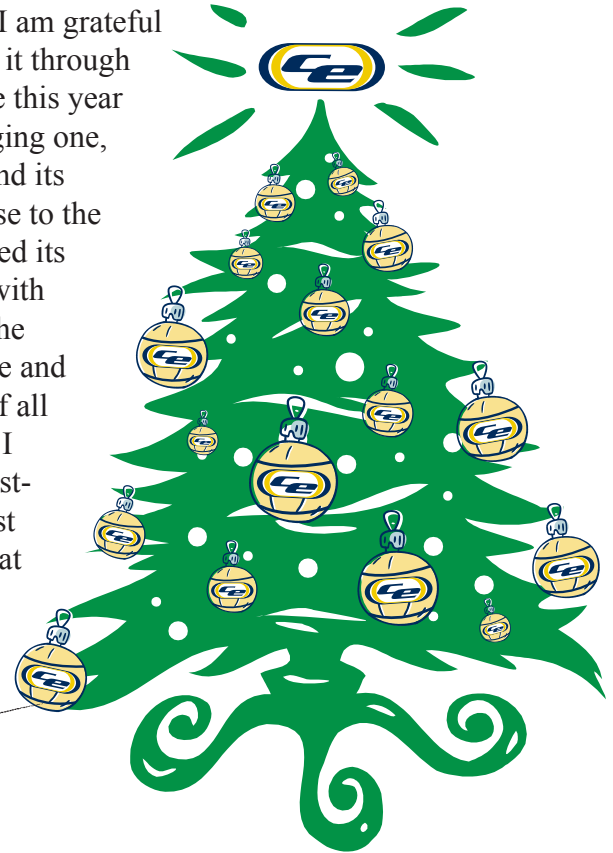
A Message from the President

Travis Katski, President



I want to say that I am grateful for having made it through another year. While this year has been a challenging one, Colonial Electric and its employees have rose to the occasion and fulfilled its

promise to keep everyone working with minimal layoffs. The prospects for the upcoming year do look to be positive and with the hard work and dedication of all the prospects will be much brighter. I want to wish everyone a Merry Christmas and a Happy New Year and most important of all be grateful for all that we do have.



CONGRATULATIONS

Colonial Job Site of the Month
Arlington Fire Station #3
October 2010

South County Middle School
November 2010

Office Employee of the Quarter

Jim Cox

Second Quarter 2010

Laura Hardesty

Third Quarter

The job site of the month is voted on by Colonial Project Managers using a point system. The office employee of the month is voted on by Colonial office employees.

Buy in Bulk — Prices Are on the Rise

Once again our commodities are on the rise — copper, armored cable, and steel conduit. John Katski, Colonial Purchasing Manager, has been keeping in close contact with our vendors to keep everyone aware of the situation. John has advised that it is better to buy in bulk, so when submitting your orders keep this in mind. Below are current prices for our more popular materials.

Quantity	Item	Price
1,000 feet	Romex 14/2	\$242.68
1,000 feet	SER 4/0	\$2,517.19
100 feet	4 inch PVC	\$132.14



Colonial Crab Feast and More...

With sunny skies and smiling faces this year's Annual Colonial Crab Feast proved to be a great time to catch up with our comrades. This popular event had it all – crabs, safety training, t-shirts, and a special surprise visit from our guest of honor.

The day started out with fat crabs steamed on location to ensure the best quality, along with many sides to help fill bellies after a hard days work. With everyone working all over the region it's not often that we have the opportunity to come together as a group. Jim Nichols, Colonial Safety Manager, took the opportunity to conduct a training session on our new bucket truck operations. We were also able to hand out company t-shirts and catch up on any lingering business between office and field employees.

By far the best sight of all was seeing former employee Mike Kesler able to stand after his accident in June. Mike was in attendance to visit with friends and accept a check generated by employee donations for Mike's rehabilitation. It was great to see Mike and the progress he has made in such a short time. Keep up the good work Mike!



Jo Ann Katski and Belter Umul quickly go over some paperwork so they can join Mike King in eating crabs.



Wendell Fabian and Mike Somerville caught by the camera



Colonial Safety Manager Jim Nichols goes over instructions on how to operate the new bucket truck.



Superintendents Garland Scott and Eric Toolles take a break from their busy day. Garland is currently the Superintendent at Weinberg Village V in Owings Mills, MD while Eric, a Master Electrician is running Forest Side Methodist Home for Dementia in Washington, DC.



The Kesler and Katski families all stand for the check presentation



Colonial employees enjoying the crabs

IEC Contest Winner

Independent Electrical Contractors (IEC) recently held a calendar contest. Children were asked to submit their own drawings depicting safety. Wyatt Katski, son of Ashley and Travis Katski, submitted his entry illustrating the dangers of touching a hot light bulb. Look for Wyatt's winning entry along with other winners in the 2011 IEC National Calendar. Way to go Wyatt!

Wyatt's winning light bulb drawing is shown at right. Look for the 2011 National Independent Electrical Contractor calendar now.



REMEMBER... Safety is Everyone's Responsibility

We did much better this last quarter with keeping the jobsites free of safety violations. We've had numerous jobsite inspections this last quarter by MOSH and OSHA and we haven't received any electrical violations. I would like to thank everyone for your extra efforts in keeping the jobsites safe and in order. Believe me, any efforts to improve safety at the jobsite are "Greatly" appreciated.

This year the Lightning Bolt awards will go to two employees, the foreman/superintendent and worker who received the most lightning bolts and put forth an extra effort in safety. This year's winners are, Joey Krystofiak and Oscar Santos. Thank you both for a job well done!

I'd like to wish everyone a Very Merry Christmas and a Happy and Safe New Year.

Stay Safe,



Colonial Electric Employees

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It's not what you know, it's where you work.

Your employer has exclusive discounts with AT&T. You qualify for a discount with us too just for working there. Check out some of our hottest phones and ask us about accessory bundles.

<ul style="list-style-type: none"> •Revolutionary Mobile Phone •Widescreen iPod, app store, maps with gps <p>Apple iPhone 3GSM \$99.99 <small>\$30/month data plan and 2-year wireless service agreement required</small></p>	<ul style="list-style-type: none"> •The Fastest Blackberry ever •Full keyboard, stereo sound and high-resolution screen <p>Blackberry BoldSM \$199.99 <small>after \$100 Mail-in. \$30/month data plan and 2-year wireless service agreement required</small></p>	<ul style="list-style-type: none"> •Slim and sleek slider with full keyboard •On-screen voice-guided directions with AT&T Navigator <p>Samsung PropelSM \$29.99 <small>after \$50 Mail-in Rebates with minimum \$20/month data plan required and 2-year wireless service agreement</small></p>
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*AT&T also imposes monthly a Regulatory Cost Recovery Charge of up to \$1.25 to help defray costs incurred in complying with State and Federal telecom regulation. State and Federal Universal Service charges, and surcharges for customer-based and revenue-based state and local assessments on AT&T. These are not taxes or government required charges. Offer available on select phones. Coverage is not available in all areas. See coverage map at stores for details. Limited time offer. Other conditions & restrictions apply. See contract & rate plan brochure for details. Subscriber must live & have a mailing address within AT&T's served wireless network coverage area. Up to \$35 active fee applies. Equipment price & avail may vary by mkt & may not be available from independent retailers. Early Termination Fee: None if cancelled in the first 30 days, but up to \$35 relocking fee may apply to equipment returns thereafter up to \$175. Some agents impose add'l fees. Unlimited voice services: Unltd voice svcs are provided solely for live dialing between two individuals. No additional discounts are available with unlimited plan. Offnet Usage: If your mins of use (including unlt svcs) on other carriers' networks (offnet usage) during any two consecutive months exceed your offnet usage allowance, AT&T may at its option terminate your svc, deny your conts use of other carriers' coverage, or change your plan to one imposing usage charges for offnet usage. Your offnet usage allowance is equal to the lesser of 750 mins or 40% of the Anytime mins incl'd with your plan (data offnet usage allowance is the lesser of 6 MB or 20% of the KB incl'd with your plan). AT&T Promotion Cards: Samsung Propel prices before AT&T Promotion Cards, \$20/mo data plan required per phone, & with 2-year svc agreement per phone are \$79.99. Samsung Impression prices before AT&T Promotion Cards, \$20/mo data plan required per phone, & with 2-year svc agreement per phone are \$129.99. Blackberry Bold prices before AT&T Promotion Cards, \$30/mo data plan required per phone, & with 2-year svc agreement per phone are \$299.99, respectively. Allow 60 days for fulfillment. Card may be used only in the U.S. It is valid for 120 days after issuance date but is not redeemable for cash & cannot be used for cash withdrawal at ATMs or automated gasoline pumps. Card request must be postmarked by 12/21/2009 & you must be a customer for 30 consecutive days to receive card. Sales tax calculated based on price of unactivated equipment. ©2009 AT&T Intellectual Property. Service provided by AT&T Mobility. All rights reserved. AT&T, the AT&T logo and all other marks contained herein are trademarks of AT&T Intellectual Property and/or AT&T affiliated companies. All other marks contained herein are the property of their respective owners.

Changes in the Office



Jennifer Burroughs

Shortly after our last circuit printing, Jennifer Burroughs was hired as the Estimating Coordinator. Jen has been working with Spider Jackson and Dave Young in our Estimating Department. She has also taken on the role of IT User Liason.

Jennifer is from West River and is currently attending college for Information Systems and Cyber Security. Running is a big part of Jen's life, having recently completed the Marine Corps Marathon on Halloween. This past weekend Jen participated in the Santa Speedo Run in Annapolis.

Jen Burroughs pictured above before the Santa Speedo Run.

Patricia Leffler

The Accounting Department has hired Patricia Leffler for Accounts Payable; a position recently vacated by Jessica Christian. Pat's previous experience includes working for the last nine years as the Bookkeeper and Accounts Payable Manager with a Landscape Contracting Company.

Pat lives in Pines on the Severn in Arnold with her wonderful husband of 25 years. They have one son who is in his last year at Virginia Tech. She enjoys boating on the Severn River, fishing, hiking, and traveling whenever and wherever possible, having recently returned from a great trip out west to Zion, Bryce, and the Grand Canyon.

Pat is enjoying her new friends at Colonial Electric and looks forward to getting to know everyone better. Go Hokies!

John Milstead

Most of you have probably already become familiar with Colonial's new driver. John Milstead joined the Colonial Electric Team on November 2, 2010. Make sure to introduce yourselves to John next time he delivers to your job site.

Lindsey Pennington

Current employee Lindsey Pennington has joined the Service Department as Administrative Assistant. Lindsey will be helping Brandon Yost and Jim Cox with billing, scheduling, and handling service calls among other things. Lindsey is a familiar face in the office, she was previously working as Colonial's Receptionist since the Spring. Congratulations on the promotion Lindsey!

Expecting

Ashley Cannon

On November 11, Travis Katski announced that he and Ashley are expecting their first child together. The baby, due in May, will join big brother Wyatt.

Awards

Colonial Electric

Colonial Electric Company, Inc. – Associated Builders and Contractors (ABC) Safety Training and Evaluation Process (STEP) Silver Safety Award 2010

Colonial Electric Company, Inc. Service Department – Associated Builders and Contractors (ABC) Excellence in Construction Award 2010 – Gleneagles Apartments

Billy Martin

Ten Year Award - Billy Martin is a recipient of Colonial Electric Ten Year Award for ten years of excellent service to Colonial.

Joe Krystofiak

Lightning Bolt Award 2010 - for the supervisor that exemplifies safety at Colonial.

Oscar Santos, Jr.

Lightning Bolt Award 2010 - for the worker that exemplifies safety at Colonial.

Employee Spotlight

This issue the spotlight is on **Abigail Dempsey**. Abigail started working at Colonial in March 2010. Below is a question and answer session with our employee of the Fall Season — **Abigail Dempsey**.



Name: Abigail Dempsey

Nickname: Abbey

Title: Assistant Project Manager

Birthday: February 9, 1988

Last Vacation: Starkville, Mississippi in April 2010. Abbey visited her brother and went to her first casino and won a whopping ten dollars.

Family Life: Abbey lives in Shady Side with her four-year old son Nicholas and their indoor frog Bowzer. Go Cowboys!

Got Started at Colonial: Abbey initially started at Colonial as the Head Receptionist and quickly moved up the ladder to become Project Manager Assistant in July. Abbey is excited to be working for Colonial and hopes to continue her climb.

Likes Most About Her Job: Abbey's favorite part of her job are her co-workers.

This or That with Abbey

Redskins or Cowboys

The Situation or Pauly D

Mexican Food or Chinese Food

Beer or Wine

Mountains or Beach

Heels or Flats